





#### **EDEXCEL GCSE BUSINESS**

# Paper 1: Theme 1 – Investigating small business (50%)

Year 10 content -tested in the end of year progress exam (2024) and final exam (2025)

#### Content:

- 1.1— Enterprise and entrepreneurship (purpose of business & entrepreneurs)
- 1.2-Spotting a business opportunity (Customer needs, market research and segmentation & market mapping)
- 1.3- Putting a business idea into practice (Aims, revenue, cost, profit, interest, break-even & cash flow)
- **1.4- Making the business effective** (Business ownership, franchises, business location, marketing mix & business plans)
- 1.5-Understanding external influences (stakeholders, technology, employment and consumer law, unemployment, taxes, inflation, consumer income, interest rates & exchange rates)

Total exam time: 1 hour and 45 minutes

Paper 2: Theme 2 – Building a business (50%)

Year 11 content -tested in February PPE (2025) and final exam (2025)

# Content:

- **2.1 Growing the business** (Methods of business growth, sources of finance for growing businesses, changes in aims and objectives, globalisation, ethics and the environment)
- 2.2-Making marketing decisions (marketing mix, product life cycle, pricing strategies, methods of promotion & place/distribution)
- 2.3- Making operational decisions (Methods of production, managing stock, working with suppliers, quality, sales process & customer service)
- **2.4- Making financial decisions** (Business calculations, profitability ratios, business data and performance)
- 2.5- Making human resource decisions (Organisational structures, communication and ways of working, recruitment, training and motivation)

Total exam time: 1 hour and 45 minutes





# GCSE Business - Supporting your Child's progress

- ✓ Make achievement everyone's responsibility by...
- o Talking about learning regularly
- o Keeping track on upcoming assessments (Google classroom and Seneca)
- o Creating the space to focus free from distractions



## ✓ Homework

- Check that homework is completed fully and on time
- You can connect to your child's Seneca account to see how they are progressing through their assignments
- o Have a plan and help them stick to it.



### ✓ Revisit and Recall

Access the Business Google classroom and test your child on business key terms and/or key content when you get the chance

This will help embed learning into the long-term memory!



You can access the key terms list and revision cards on Google classroom to help test your child.

